

Mainfreight NEWS



Welcome

to Mainfreight News, where we share some of the interesting activities in the Mainfreight world.

Our commitment to delivering exceptional customer service across all areas of the supply chain has seen our investment in our network and facilities continue to increase.

Our new wharf cartage facility in Brisbane and extension to our Townsville Transport branch are now operational. New supersites in Perth and Melbourne are almost complete with our teams set to move in by the New Year.

It is our desire to invest in world-class branches to ensure that our team have the very best facilities to assist in the delivery of high quality supply chain services now and in the years ahead.

Leading into the busy freight season, we would like to take the time to thank everyone for their continued support and attention to detail; please be assured our teams right across the world are focused on delivering the best possible service.

Dave Scott

Group Sales Manager Australia

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Driving Growth in the Americas

Enormous growth throughout the Americas over recent years has created the opportunity for our North American business to separate the domestic warehouse and transport operations and establish two separate and bigger business units.



By creating these two businesses, resources will be targeted to ensure growth, increase service offerings and provide our customers with a better overall service.

On the ground we now provide in excess of 100 regular road line-haul routes, a complete pickup and delivery model and trans-border solutions, providing our customers with high-quality freight services across the continent.

Operating from 69 branches throughout North America, we have added three stand-alone 3PL facilities strategically located in Los Angeles, Dallas and Newark. Under the guidance of Vice President of Logistics, René Van Houtum, our USA team has a renewed focus on continuous improvement and working with our customers to

deliver improved supply chain efficiencies.

René started his 21 year Mainfreight career as part of our European warehousing team, 4 years ago he moved to Australia as National Logistics Manager where we saw our warehousing footprint and service offerings increase significantly. His move to the United States aims to provide our customers with continuity of service from every corner of the globe.

Are the Americas in your sights?

If you are thinking of importing from or exporting to the Americas, our Logistics and Air and Ocean teams can open up a world of simple solutions to get you and your products moving. Whether it be an urgent airfreight shipment or a full container load, we have the knowledge and expertise to provide the best possible service for all situations.

If the Americas are in your sights, talk to our team today.



Brisbane Sees Red

Owens Transport, our national wharf cartage business, have recently moved into a new purpose built facility on 1.7 hectares of land in the heart of the Port of Brisbane. The new location provides unmatched proximity to the wharves to ensure timely collection of containers and direct connectivity to the Port of Brisbane motorway.

The new facility features 10,000m² of hardstand and "is approved for super B-Double access with a maximum load limit of 109 tonnes," notes Owens Brisbane Branch Manager, Paul Bellamy. "Utilising these vehicles will deliver 100 per cent productivity gain on each trip," adds Paul. The super B-Doubles can carry combinations of 4x twenty foot equivalent units.

Talk to our Owens team about how we might be able to add value to your business.

**NATIONWIDE
BRANCH
NETWORK**



**24,500 m²
HARDSTAND SPACE**



**\$2.5M+ CONTAINER
HANDLING EQUIPMENT**



Taking Melbourne by Storm

Our new Melbourne supersite combines Transport and Logistics operations on the one 11 hectare development.

Rodd Morgan, Australian General Manager, notes “our investment in first class facilities enables our team to provide innovative and high-quality freight services for our customers. The consolidation in Epping of our existing north and west Melbourne sites will support our future growth expectations and fulfil our needs in the delivery of our full spectrum of logistics and freight operations.”

Our 20,000m² logistics space provides a 70% increase on our current Somerton site and provides a range of service capabilities, including:

- Substantial hard stand for container loading and unloading
- 10 dock levelers
- Temperature controlled areas
- Food grade compliance
- 1000m² cool room facility
- 2,100m² mezzanine deck
- Space for 26,000 pallets

Connected by a covered breezeway, our new 16,500m² freight facility will replace our Stubb St transport branch. Fitted with 7 docks, our new freight design provides premium access for B-Doubles and other large vehicles to control the efficient and effective handling of freight.

The site is strategically located in Melbourne's high growth northern suburb of Epping where we will be able to capitalise on the location's access to main arterial roads and freeways and connection to north eastern seaboard cities.

Combined with our transport branch in Clayton (in Melbourne's south eastern suburbs) and regional branches in Ballarat, Geelong and Albury, we are strategically positioned to service customers to and from every corner of Victoria and our customer's right across Australia.



Compliance, Safety and Training

The new super-site will also house our national training facility which will be fitted with 4 separate training rooms to hold multiple training sessions at the one time. The training facility also boasts an in built trailer and dock for loading and unloading training. Our new facility will ensure our team are equipped with the skills to deliver the safest and highest quality supply chain services.

Like to find out more about our Epping supersite and how it can help you with your freight needs? Contact your local Mainfreight sales executive.



Artist impression - Epping supersite



Mezzanine deck 3PL area

Driving Efficiencies in the Metropolitan Market

Servicing capital city suburbs, our Metro teams focus on how our service can best benefit your business when you have freight to move locally. An integral part of our supply chain capabilities, Mainfreight Metro operates within all major cities delivering a wide range of timely, cost effective options, including:

- Same day deliveries
- Next day delivery
- Daily hire
- Hourly hire
- Business to consumer (B2C)

Leading into the busy freight season and your business is booming? Metro may be just what's missing in your supply chain to deliver the best possible service to your customers during this busy time.



Permanent Hire

Our Metro team offers our customers a permanent hire service where we replace your fixed cost trucks or vans with a permanent or semi-permanent Mainfreight truck and owner driver. This option eliminates the hassle of repairs and maintenance, insurances, driver recruitment and capital costs - replacing them with a purpose fit vehicle and dedicated driver who knows your customers and provides a more flexible and variable operating cost.



Adelaide gets Formula One Fever!

5 Minutes with Dave Coughlin!

South Australia has a long and rich motorsport racing history. To celebrate they recently hosted a “museum-in-motion” event, aptly named the Adelaide Motorsport Festival.

Thousands flocked to the city and the streets came alive with the iconic sounds of Grand Prix engines as the historical cars were celebrated in style at Adelaide Parklands.

How did Mainfreight get involved?

As a big motorsport fan I am involved in the community. One of the event managers had mentioned wanting to bring over the 1985 JPS Lotus Renault that was driven by Ayrton Senna to pole position for the inaugural Adelaide Australian F1. I remembered this car from that event and was excited to get involved.

You remember the car?

I remember the first day I saw it race, which was the first day of qualifiers for the 1985 GP. My school was on the same road as the track and we had all brought our cameras to get a snapshot of history.

Where did it go from there?

The first challenge was building a relationship with the owner, assuring him that his prized possessions were going to be well looked after. Both myself and Ian Graham (Sales Manager, Mainfreight Europe)

were able to talk with the owner in Switzerland and ease his concerns – the important thing was that Mainfreight had complete control from pick up to delivery.

Tell us about how it got from there to here.

- Our team collected it in Switzerland where the owner oversaw the packing himself.
- By road to Rotterdam, stopping at the Swiss border to clear customs under an ATA carnet.

- The container was loaded at Rotterdam on a direct call vessel to Adelaide.
- Our customs team pre-cleared the goods while the cargo was on the water for 47 days.
- Delivered direct to our Adelaide depot.

What was the biggest logistical challenge?

Tight time frames. The owner doesn't want to part with his goods for too long and we weren't keen on storing them once unloaded, as handling poses the greatest risk. But we needed to arrive in enough time before the event for the cars' media commitments, as the JPS is the signature vehicle for the entire event and of course the massive price tag plays on the mind a little.

How much are these worth?

Just put down 'priceless'.



Good Morning Vietnam!

The opening of our Ho Chi Minh branch in Vietnam's business capital reinforces our commitment to increase our footprint, not only in Asia but in every corner of the world. Now located in 21 countries across the world, that number will continue to expand as we ensure our network is capable of meeting our customers trading growth to new regions.

With 23 branches located throughout Asia including Hong Kong, Taiwan, Singapore, Thailand and throughout China, our team will provide the same consistent service from our Ho Chi Minh branch. Vietnam is a core manufacturing hub and our new branch that opened on 14th September 2015 will initially focus on international trade coming in and out of Vietnam.

Please circulate to: ■ Warehouse Manager ■ General Manager
■ Accounting / Finance Managers ■ Distribution / Transport Managers

Let us know what you think about Mainfreight news.
Comments and feedback are welcome at: david.scott@mainfreight.com.au



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